

Performance Management - 1 Day

The Art of Getting Maximum Performance From Every Worker

Course Description: This one-day course focuses on developing strategies for analysis and pinpointing ways to impact the performance of employees in a positive manner. Participants will learn techniques for benchmarking performance and establishing a gap between desired performance and preferred performance. In addition, participants will explore how to attain a higher level of productivity in a shorter period of time.

Course Objectives:

- Discuss advantages of performance management
- Identify performance needs
- Match performance to organizational directives
- Analyze ways to communicate performance expectations
- Define ways in discovering the performance gap
- Classify benchmarking techniques of present performance
- Discuss training and the performance gap
- Examine questions to ask in determining performance
- Explore how to break down the performance into understandable steps
- Define how to map the performance map
- Review monitoring of performance indicators
- Show how to link operational goals to performance
- Facilitate a session on coaching performance toward the goal
- Analyze mentoring roles in advancing performance
- Examine the impact of incorporating best practices
- Evaluate how to create a performance results matrix
- Establish a performance development plan to transition workers toward peak performance